



IT NATION™

IT Nation Grow

2025

Past Attendee Demographics

Quote from Past Exhibitor: “

Company Size by Employee:

| Less than 4 | 4-10 | 11-19 | 20-49 | 50-249 | 250+ |
|-------------|------|-------|-------|--------|------|
| | | | | | |

Company Size by Revenue:

| < 1 Million USD | 1-3 Million USD | 3-7 Million USD | 7-14 Million USD | 14+ Million USD |
|-----------------|-----------------|-----------------|------------------|-----------------|
| | | | | |

Attendee Job Titles:

| Marketing | Sales Manager | Service Manager | Technician | Operations Manager | IT Manager | Cybersecurity | Owner | Other |
|-----------|---------------|-----------------|------------|--------------------|------------|---------------|-------|-------|
| | | | | | | | | |

Top Three Reasons to Attend

| | |
|----|--|
| 1. | |
| 2. | |
| 3. | |

By the Numbers

| | |
|-----------------------------|--|
| Total Number of Attendees | |
| Number of On-site Attendees | |

Package Levels

| | | Diamond+ | Diamond | Platinum | Gold |
|------------------------------------|--|----------|---------|----------|------|
| Deliverable | Description | | | | |
| Transition Experts | | | | | |
| IT Nation Grow— Event Host | Named as host of the event. Co-branding (with IT Nation) of the event. Opportunity to serve in host role at the event by welcoming attendees, hosting lunch and break time, and co-leading wrap-up discussion. | 2 | 1 | | |
| SME Speaking Opportunity | Bring your expertise to IT Nation Grow by co-presenting during one of the agenda slots at an event. Topic to be scheduled and agreed upon by The IT Nation. | 3 | 2 | 1 | 1 |
| 1:1 Attendee Meeting Opportunities | Attendees will have the opportunity to schedule 1:1 discussions with you during the afternoon of the event. Meeting space and scheduling tools are provided. | 3 | 2 | 2 | 1 |
| IT Nation LinkedIn Live Broadcast | Join an IT Nation LinkedIn Live Broadcast, hosted by the IT Nation Grow team. Use the opportunity to share your expertise with the broader IT Nation audience. | 2 | 1 | | |
| Co-Branded Content Development | Co-develop and co-brand a specific piece of content for use at an IT Nation Grow event and, in the IT Nation Grow virtual community. Topic to be agreed upon by IT Nation. | 1 | 1 | | |
| Networking Reception | Join the crowd at a post-event reception. A dedicated, branded location will help attendees locate you. | 3 | 2 | 2 | 1 |

| | | | | | |
|--|--|-------------|-------------|-------------|--------------|
| IT Nation Connect—Grow Track Session | Continue the magic of IT Nation Grow by bringing your expertise to IT Nation Connect! Co-present one session featuring your area of expertise as a part of the IT Nation Grow Track. | 1 | 1 | | |
| IT Nation Connect—IT Nation Grow Booth Participation | Join the IT Nation team at IT Nation Connect in the IT Nation Grow Booth to talk with attendees about the need to prepare for transition. | 1 | 1 | | |
| Event Marketing | Logo will be displayed on the event registration page and on event slides. | • | • | • | • |
| Total Price | | \$35,000 | \$20,000 | \$10,000 | \$5,000 |
| Yearly Deliverables | | 1 Available | 2 Available | 6 Available | 10 Available |

| | | Diamond+ | Diamond | Platinum | Gold |
|------------------------------|--|----------|---------|----------|------|
| Deliverable | Description | | | | |
| Solution Partners | | | | | |
| Lunch and Learn | 30-minute dedicated interaction time, over lunch, with IT Nation Grow attendees to share how your solution can help maximize transition opportunity and value. | | 1 | 1 | |
| Webinar Guest | Bring the IT Nation Evangelists to your partners. We will join you on one of your hosted webinars to discuss business transition and legacy outcomes. | | 1 | | |
| Co-Branded Playbook Creation | Co-develop and co-brand a playbook teaching attendees how to use your solution to maximize their transition. Playbooks will be distributed at the event and on the IT Nation Grow virtual community. | | 1 | | |

| | | | | | |
|-----------------------------|--|----------|-------------|-------------|---------|
| On-Site Marketing | Opportunity to provide collateral and giveaways for attendees. Logo included on the event registration page. Six-foot table and chairs for display and discussions at the event. | | 1 | 1 | |
| Pre or Post Event Reception | Join the crowd at a post-event reception. A dedicated, branded location will help attendees locate you. | | 1 | 1 | |
| Total Price | | \$35,000 | \$20,000 | \$10,000 | \$5,000 |
| Yearly Deliverables | | | 2 Available | 2 Available | |

| Deliverable | Description | |
|--|---|----------|
| Buy-side MSP & Private Equity Sponsors | | |
| SME Speaking Opportunity | Bring your expertise to IT Nation Grow by co-presenting or participating in a panel during one of the agenda slots at an event. Topic to be scheduled and agreed upon by The IT Nation. | 4 |
| 1:1 Attendee Meeting Opportunities | Attendees will have the opportunity to schedule 1:1 discussions with you during the afternoon of the event. Meeting space and scheduling tools are provided. | 4 |
| Pre or Post Event Reception | Join the crowd at a post-event reception. A dedicated, branded location will help attendees locate you. | 4 |
| Yearly Deliverables | | \$10,000 |

À La Carte Options

| À La Carte Add-Ons | Amount Available | Price (USD) |
|--|------------------|-------------|
| December only—Hosted Evening Experience | 2 Available | Actual Cost |
| PE Nation Speaking Opportunity | 4 Available | \$1,000 |
| IT Nation Grow Shirt Sponsorship | 1 Available | Actual Cost |
| IT Nation Evolve Solutions Pavilion—Transition Row | --- | \$1,000 |

À La Carte Descriptions

| À La Carte Add-Ons | Description |
|--|---|
| December only—Hosted Evening Experience | Host the IT Nation Grow attendees for an evening experience. The experience should include food and activity, and it should create an opportunity for members to interact with you and your team. |
| PE Nation Speaking Opportunity | In 2025, The IT Nation will host PE Nation. The event will focus on providing education and industry expertise to private equity sponsors who have an interest in entering the MSP space. Bring your expertise by co-presenting or participating in a panel during one of the agenda slots at an event. Topic to be scheduled and agreed upon by The IT Nation. |
| IT Nation Grow Shirt Sponsorship | Provide all IT Nation Grow attendees with IT Nation Grow logo wear! Co-branded with The IT Nation. |
| IT Nation Evolve Solutions Pavilion—Transition Row | Join the IT Nation Evolve community for their Solutions Pavilion. Be featured in a section of the pavilion focused on business transition. |