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SECURE

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Vulnerability Management: Why you need it and how does ConnectWise support you



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Agenda

1 What is Vulnerability Management?

2 Vulnerability Management - Key Components

3 Vulnerability Management Benefits

4 Remediation Feature- Demo

5 A Glance into the Roadmap

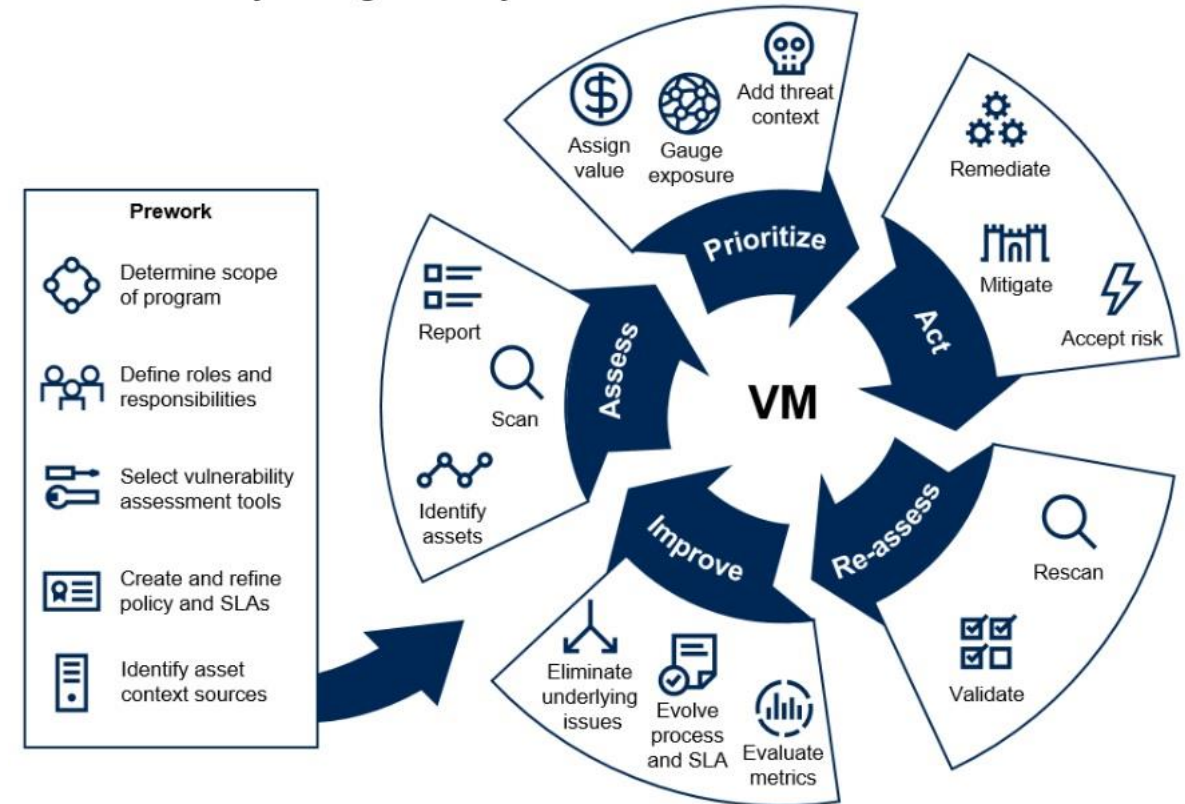
6 Q&A

What is Vulnerability Management ?

Vulnerabilities are weaknesses in software or hardware that can be exploited by attackers to gain access to an organization's systems.

Vulnerability Management is a continuous process of identifying, assessing, prioritizing, and mitigation vulnerabilities in an organization's IT infrastructure. Its main goal is to reduce the prevalence and impact of vulnerabilities and exploitable conditions across organization's IT infrastructure and technologies.

The Vulnerability Management Cycle



Source: Gartner
ID: 410271

Vulnerability Management – Key Components

Vulnerability Identification: Using automated tools and manual assessments to discover vulnerabilities in systems and networks

Vulnerability Assessment: Evaluation the severity and impact of the identified vulnerability

Risk Prioritization: Determining priorities based on the criticality and potential impact of vulnerability

Remediation: Applying necessary patches, fixes, or mitigations to address vulnerabilities

Vulnerability Management Benefits

An effective vulnerability management program allows you to:

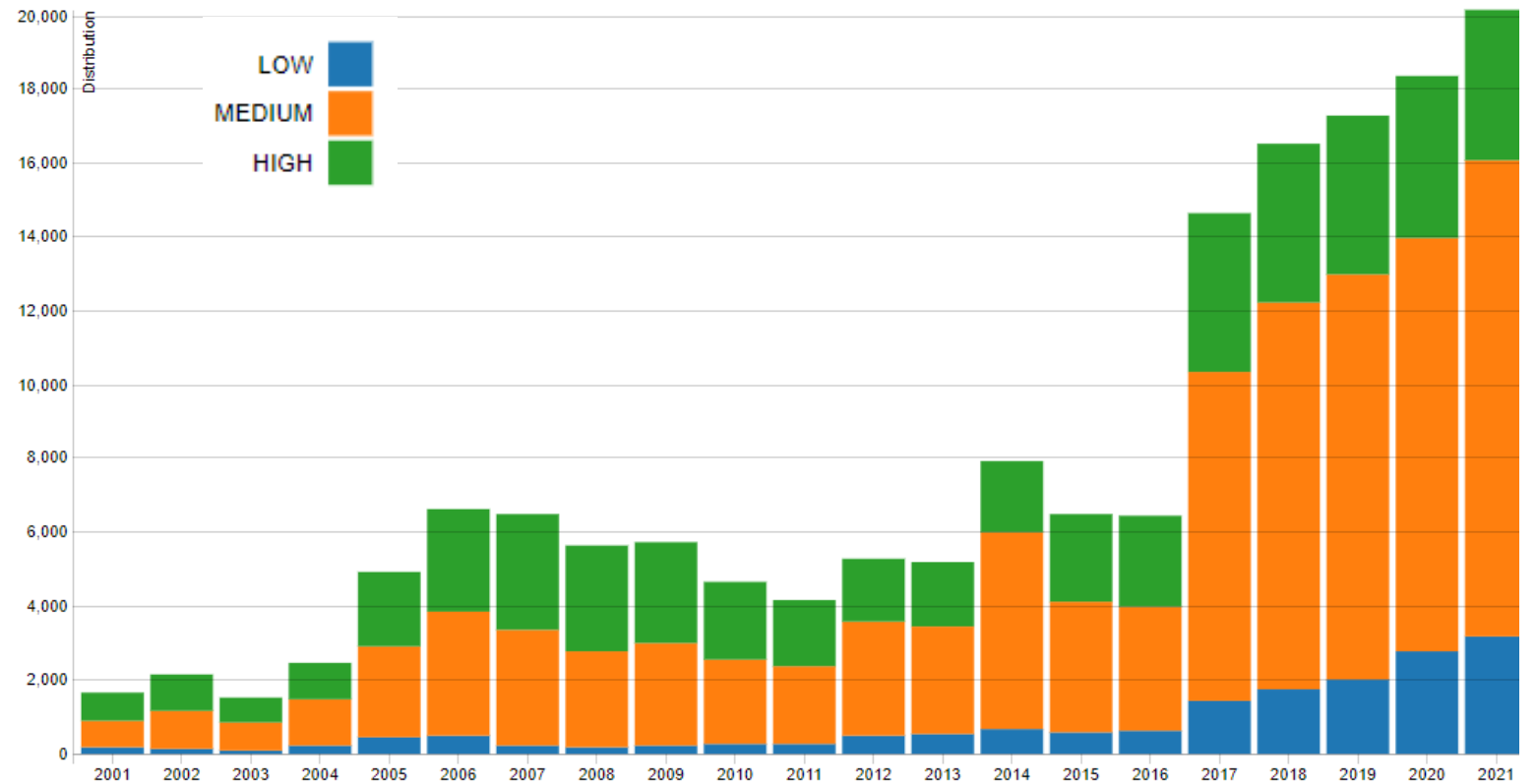
- Move from reactive to proactive risk mitigation
- Enhance client's trust
- Support compliance and regulatory requirements
- Reduce costs by avoiding security breaches, data loss, and reputational damage.



Why is Vulnerability
Management needed ?

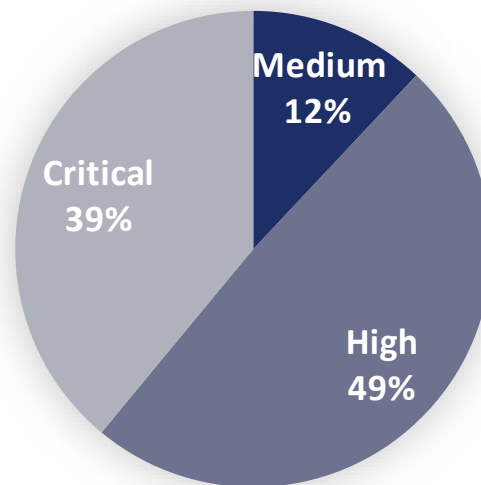
Vulnerability Management in Numbers

CVSS Severity Distribution Over Time

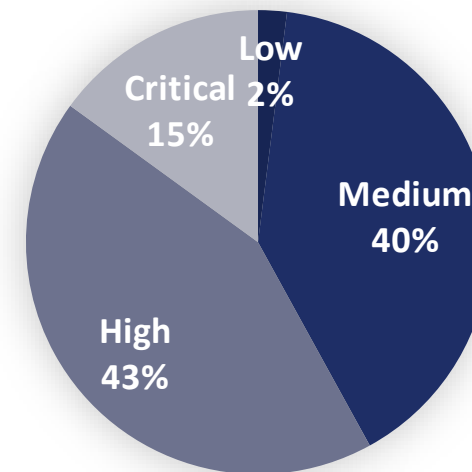


Vulnerability Management in Numbers

CVSS Distribution (CISA Known Exploited Vulnerabilities)

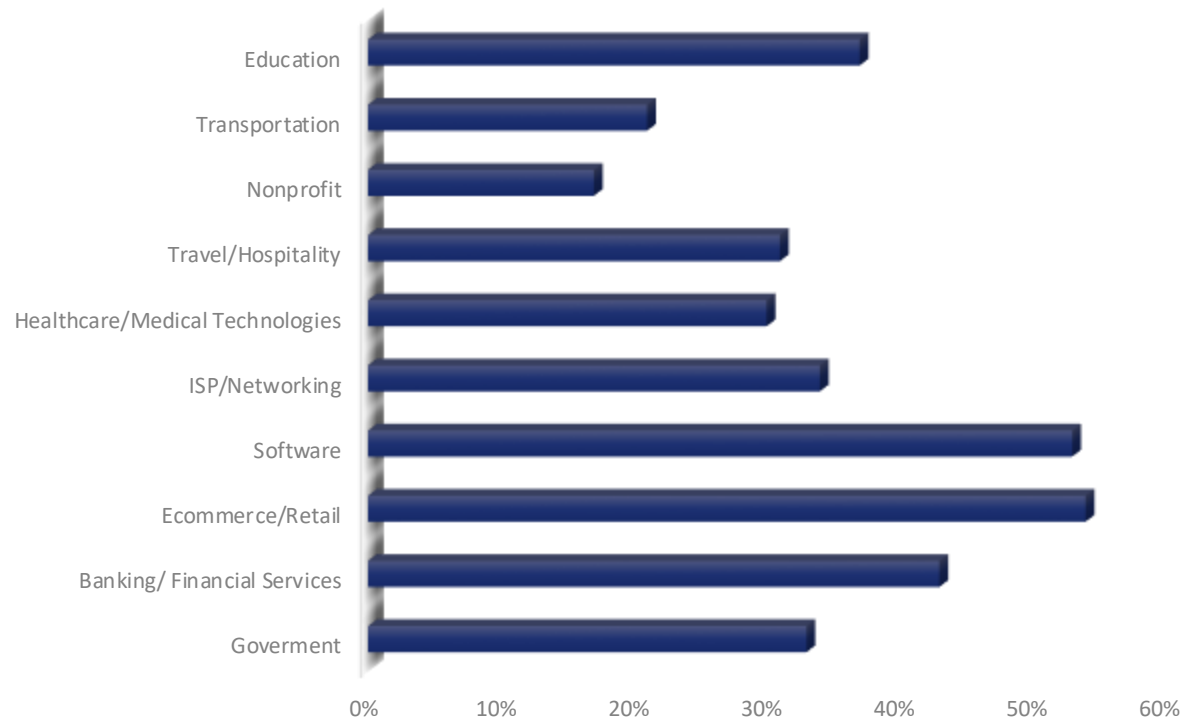


CVSS Distribution (NVD)



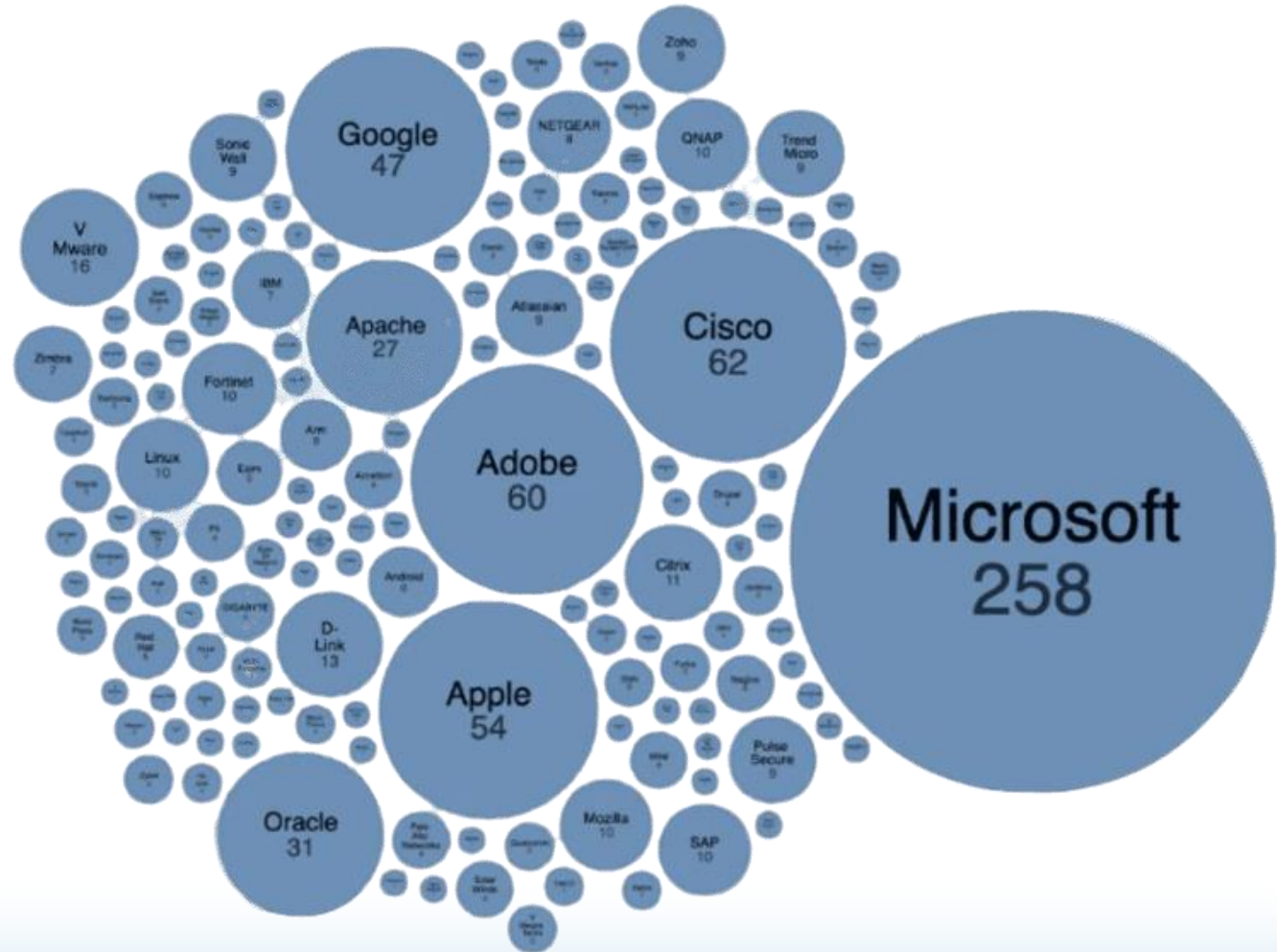
Vulnerability Management in Numbers

Hackers Focus in 2022 by Industry



CISA Known Exploited Vulnerabilities by Vendor

Vulnerability Management in Numbers



Vulnerability
Management
in Numbers

\$4.35 M

Average data breach cost in 2022



Vulnerability Management in Numbers

95%

Of Breaches are caused by
human error



Vulnerability Management in Numbers

65%

Of Customers would lose trust
in a company experiencing a
data breach



Why ConnectWise Vulnerability Management ?

- Centralized Platform (Asio)
- Integration with ConnectWise patch management
- Comprehensive Vulnerability Assessment
- Scalability & Flexibility
- Industry Leading Expertise

CHECK

ConnectWise
Vulnerability
Management
- Demo

Demo

CONNECTWISE Search [] [] [] [] []

Device Scan / Vulnerabilities

Vulnerabilities

Open Vulnerabilities Total 2,100

- Unknown - 3
- Critical - 400
- High - 250
- Medium - 150
- Low - 1300

Top 5 Vulnerabilities

CVE-2019-3418	978
CVE-2019-7392	725
CVE-2019-2893	569
CVE-2019-3891	151
CVE-2019-3891	43

CVE ID	Severity and CVSS	Summary	Device Name	Site Name	Company	Last detected	Remediation Status	Actions
CVE-2004-0597	UNKNOWN	Adobe Flash Player before 18.0.0.	Server 341	AM Tech	ACME Tampa C	12/16/2022 6:03 am EDT	Unavailable	
CVE-2006-4332	8.8 CRITICAL	A use-after-free vulnerability was	Server 341	AM Tech	ACME Tampa C	12/16/2022 6:03 am EDT	Available	Remediate
CVE-2008-2135	7.3 HIGH	Multiple buffer overflows in libpng	Server 341	AM Tech	ACME Tampa C	12/16/2022 6:03 am EDT	Available	Take action
CVE-2010-3572	4.9 MEDIUM	Adobe Flash Player has an exploit	Server 341	AM Tech	ACME Tampa C	12/16/2022 6:03 am EDT	In progress	
CVE-2012-6853	4.9 MEDIUM	Unspecified vulnerability in Adobe	Server 341	AM Tech	ACME Tampa C	12/16/2022 6:03 am EDT	In progress	

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Development Horizons

Short Term

- ✓ Vulnerability Remediation tracking
- ✓ WindowsOS Automated Vulnerability patching
- Exception management
- Advanced scan scheduling
- Vulnerability centric monitoring

Mid Term

- Risk-base Vulnerability Prioritization
- Network vulnerability scanning
- MacOS Automated Vulnerability patching

Long Term

- Vulnerability Management across non CW scanners
- Advance reporting
- Policy & Compliance
- Asset management
- Cloud Support
- ...

Vulnerability Management – 2023 Roadmap

Vulnerability Patch Management

Vulnerability Scanning

Vulnerability Remediation Management

Vulnerabilities Patching – Windows OS

June 15, 2023

- ✓ On-demand vulnerability patching
- ✓ Remediation validation
- ✓ Integration with CW RMM

Windows OS Vulnerabilities Patching – Enhance coverage

Vulnerabilities Patching – MacOS

Remediation tracking - Phase 1

June 15, 2023

- ✓ Real-time remediation tracking
- ✓ Integration w/patching policy
- ✓ Integration with CW RMM
- ✓ Flexible remediation scope (multi & single tenant approach)
- ✓ Automated & Manual remediation status tracking

Exception Management – Exclude & Monitor

- ✓ Exclude Vulnerability
- ✓ Monitor excluded vulnerabilities
- ✓ Manage and edit exceptions

Vulnerability Inventory

Exception Management – Automation

Endpoint Scanning

Q4 2022

- ✓ Windows, Mac, Linux
- ✓ On-demand scans
- ✓ Assessment results in Asio

Continuous Vulnerability Scanning

Vulnerability scanning beyond CW RMM

Network Scanning

Q1

Q2

Q3

Q4

Questions ?



<https://linktr.ee/cw.tcohn>

Don't forget to fill out your

SESSION SURVEY

Vulnerabilities



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Search

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Remediate

Remediation

Vulnerability remediation is a process of eliminating those detected weaknesses in your network or software applications

Selected Vulnerabilities

CVE-2006-4332

Associated patches 10

These patches will be installed on the devices

Patch name	Devices	Release date
KB5023286	Windows Server 2002	Jan 23, 2023
KB5062243	Windows Server 2002	Feb 12, 2023
KB5085325	Windows Server 2010	Mar 01, 2023

Remediation scope

Set remediation rule for same vulnerabilities found on other device

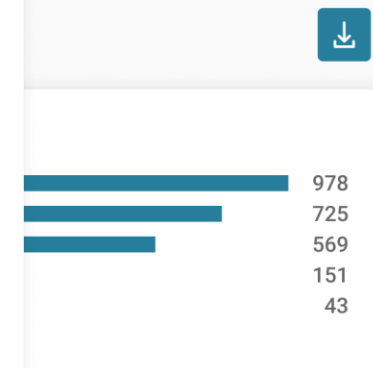
- Global : Remediation on all affected devices 342
- Site level: Remediation on all affected devices on selected site(s) 42
- Device level : Remediation on this device 2

Schedule Remediation

This feature allows you to run a remediation to mitigate vulnerabilities.

- Remediate Now (Note: Remediation will override any policy or approval set previously).

Cancel Remediate



🔍 1 🗑️

Remediation Status	Actions
Unavailable	
Available	Remediate
Available	Take action
Progress	
Progress	

← ↗

★ Favorites

📊 Dashboards

👥 Clients

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📱 Devices

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🛡️ Security

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Assessment

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Exception Management

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📊 Finance

📄 Reporting

📖 Documentation

Device Scan / Vulnerabilities

Vulnerabilities




Search [] 1

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Search 🔍 1 🏠

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CVE-2006-4332	CRITICAL		Server 341	AM Tech	ACME Tampa C	12/16/2022 6:03 am EDT	● In progress	Remediate
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Remediate
✕

Recommended steps

Remediation process may vary depending on the specific vulnerability and the environment in which it is presents.

- To learn more about how to fix the vulnerability visit the link : <https://msrc.microsoft.com/update-guide>

CVE-2008-2135 Description: Multiple integer overflows in the rb_str_buf_append function in Ruby 1.8.4 and earlier, 1.8.5 before 1.8.5-p231, 1.8.6 before 1.8.6-p230, 1.8.7 before 1.8.7-p22, and 1.9.0 before 1.9.0-2 allow context-dependent attackers to execute arbitrary code or cause a denial of service via unknown vectors that trigger memory corruption, a different issue than CVE-2008-2663, CVE-2008-2664, and CVE-2008-2725.

0.8 CRITICAL

Note : To assist you manage the remediation activity, you may update the remediation status manually on Vulnerabilities page.

I Agree

Vulnerabilities



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✓ You have changed the Remediation Status to 'In progress'. ✕

- ←
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- 📁 Service Delivery
- 🖥️ Devices
- 🛠️ RMM Tools
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 - Profiles
 - Activation
 - Vulnerability Management
 - Assessment
 - Reporting
 - Exception Management
- 👤 Sales
- 📊 Finance
- 📄 Reporting
- 📖 Documentation

Vulnerability Management in Numbers

95%

of Breaches are Caused
by Human Error



Vulnerability Management in Numbers

How dangerous are human mistakes for your cybersecurity?*



24%

of data breaches are caused by human error



\$3.5 million

average total cost to remediate a breach caused by human error



\$133

average per-record cost of a breach caused by human error

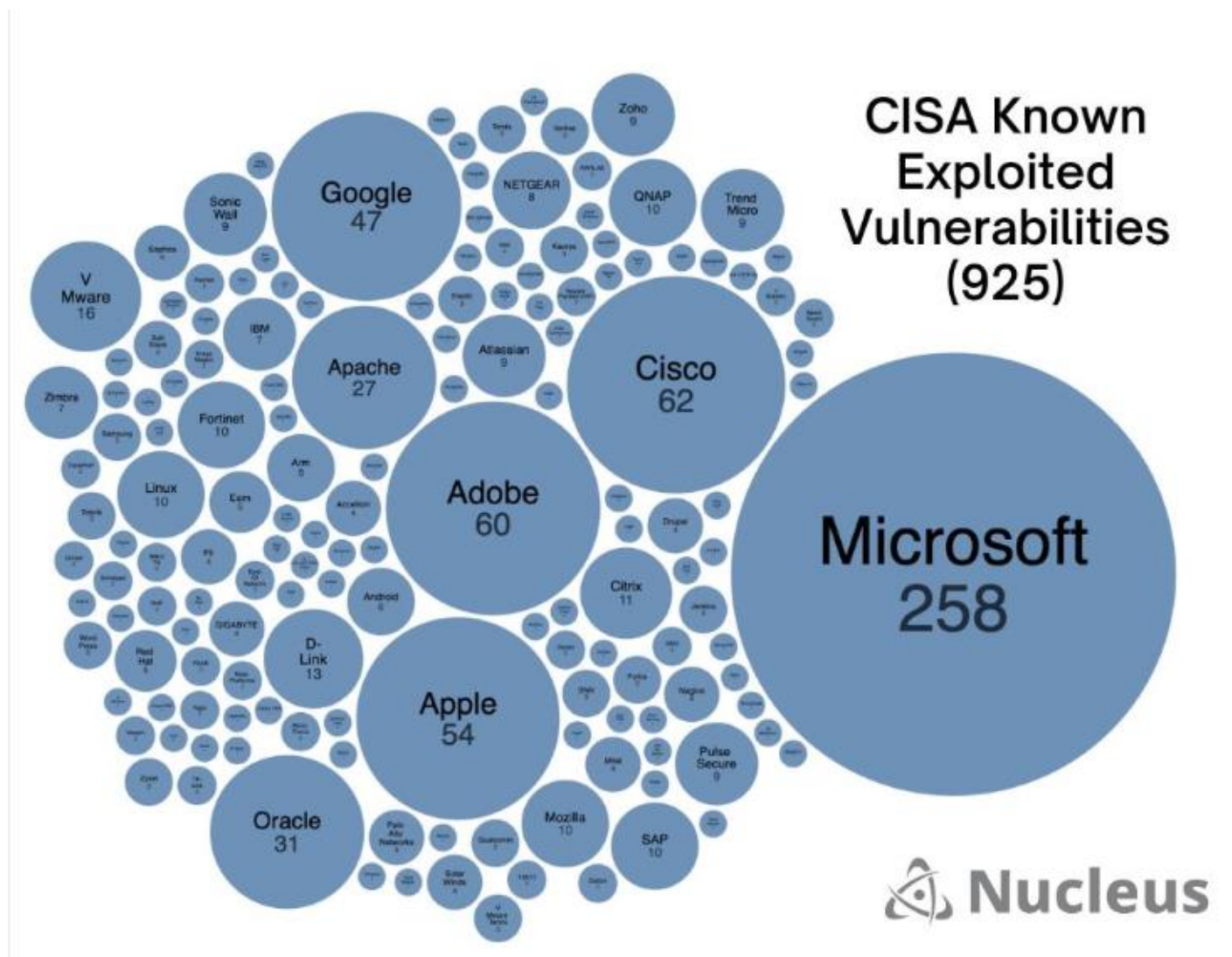


242 days

average time to identify and resolve a data breach

* According to the 2019 Cost of a Data Breach Report by the Ponemon Institute

Vulnerability Management in Numbers



Vulnerability Management in Numbers

