



IT NATION™

SECURE

hosted by  CONNECTWISE

Regulating MSPs: The CompTIA Trustmark's Approach to Self-Regulation

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Topics Covered

1 How Did
This Start?

2 What Does
This Mean?

4 How Do We
Get Involved?

3 Where is
This Going?

How Did This Start?


- “Where do we start”
- Past high profile incidents involving MSPs
- Federal entity involvement
 - EU (NIS2 Directive)
 - UK (CAF Compliance)
 - USA, AUS, CAN, etc?
- Client's want to know that they are being protected
 - Cellular Provider Breaches
 - Media Coverage that is hitting to close to home

What Does This Mean?



- Better awareness of cybersecurity
- Industry control of the destiny
- Ability to move into other frameworks
- Able to show evidence and maturity with Insurance
- Change in Priorities
 - Having better cybersecurity conversations with clients
 - Scale and operationalize cybersecurity

Where is This Going?

- Make MSPs  Cyber Ready, Cyber Aware, Cyber Resilient
- Cybersecurity is ever changing – getting to Cyber Resilient is an ongoing journey that requires continuous learning.
- 18% of attendees now have a role specific to Cybersecurity
 - CISO/CIO - 38%, Cyber services 33%, Delivery Manager 10%
And SOC/IR Analyst 18%
- Addressing Some of the Challenges
 - Finding Right vendors, and right tools
 - Responding to incidents etc.

How Do I Get Involved?



- 1) Join the Cybersecurity Trustmark Waitlist
 - <https://connect.comptia.org/membership/company/comptia-trustmarks/waitlist>
- 2) Get Involved in CompTIA and the ISAO
 - Join a Committee (cybersecurity)
 - Engage in the Cyber Forums
 - Participate with our Emergency Response Team
- 3) Join us a ChannelCon 2023
 - Venetian Las Vegas, August 1-3
 - Topics and tracks specific to Cybersecurity



Questions



Don't forget to fill out your

SESSION SURVEY