



IT NATION™

SECURE

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Measuring & Maturing Your Security Program

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THREATMATETM

INQUISITIVE SECURITY



Agenda

1 Attack Surface Area

2 Inquisitive Security

3 Minimum Security Stack

4 Security Maturity Models

5 Security Metrics

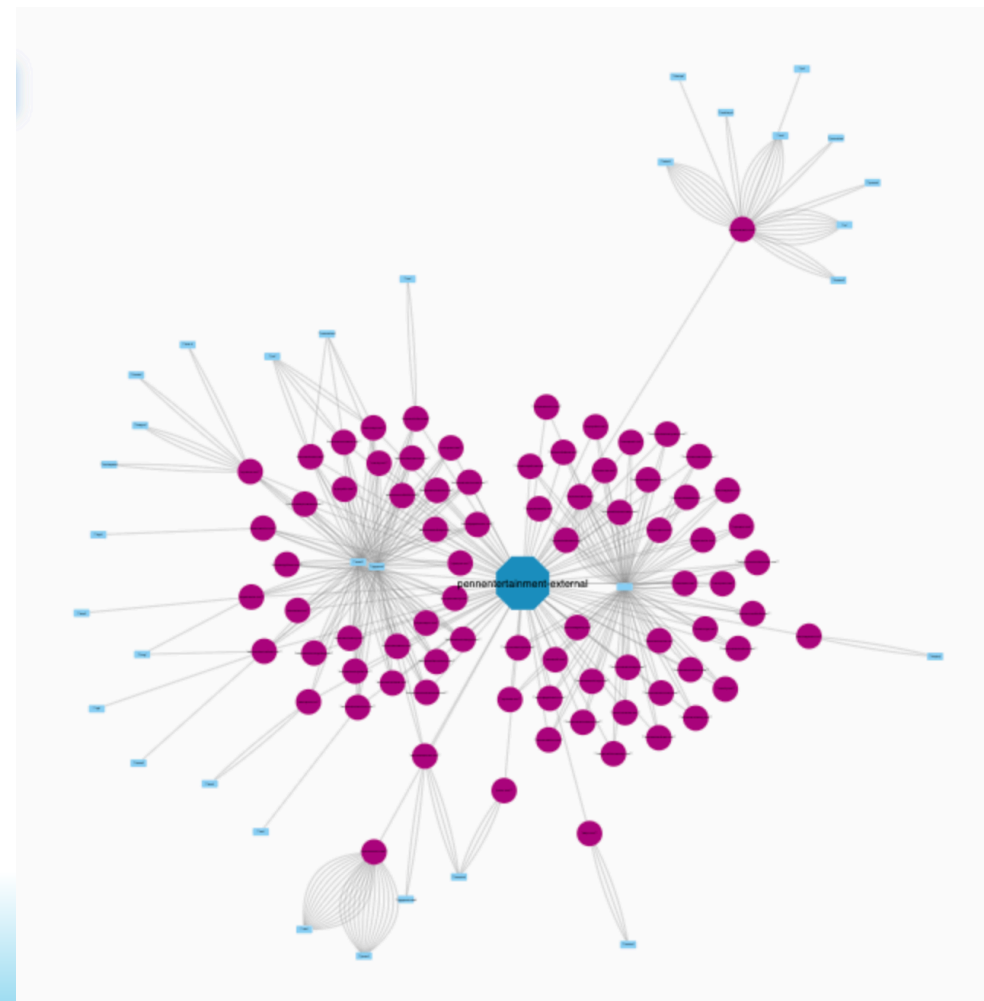
6 Industry Measures of Risk

Your Digital FootPrint is your Attack Surface

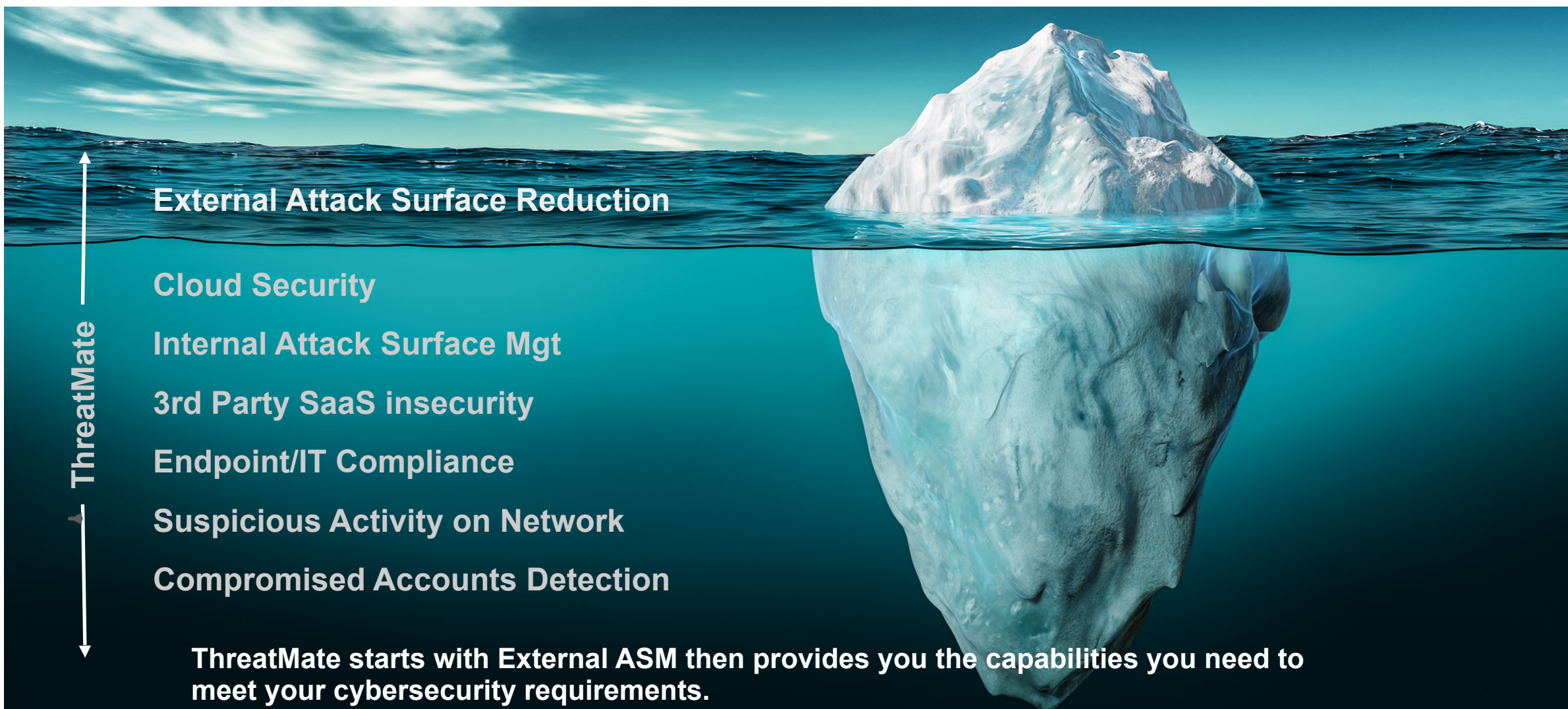
ThreatMate Discovers & Analyzes Your Attack Surface for Vulnerabilities

External Attack Surface (for adversaries) include:

- Second & third level domains (eg www.example1.com, customer1.example1.com...)
- Cloud footprint (AWS, GCP, Azure)
- Customer-facing SaaS instances
- 3rd Party SaaS (CRM, Github, HR, Payroll systems)



The External Attack Surface is the Tip of the Iceberg



Inquisitive Security

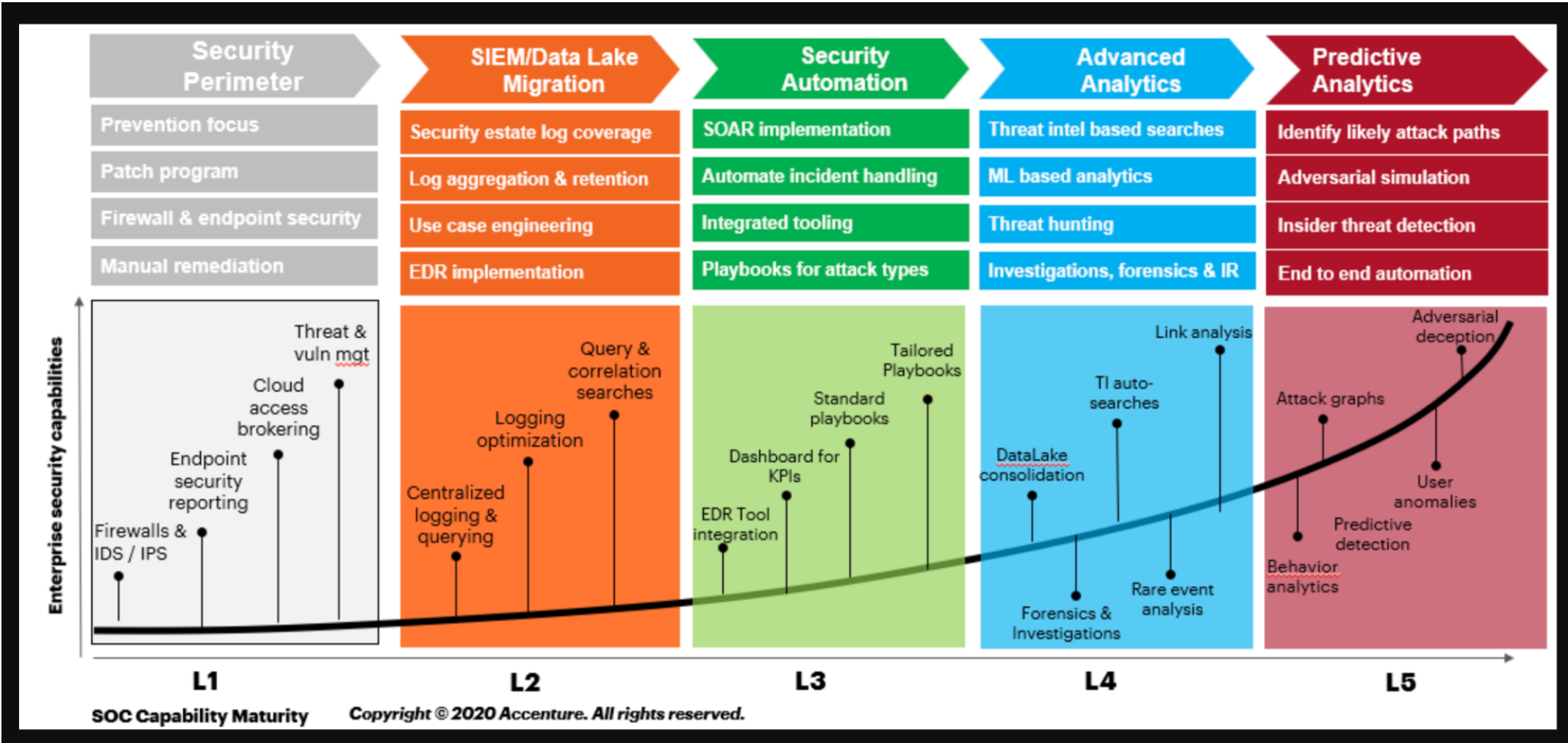
Ask critical questions that are required for Compliance, Cyber Risk Insurance surveys, 3rd party Vendor Surveys

Categories of Risk	Example Questions
Asset Discover/Identification	What new devices have connected to my network in the past week?
Cloud Security	Do I have open storage buckets or other security misconfigurations?
Compliance	Are my devices using Security best practices? Has anything changed since yesterday?
IT Policy	Which of my users do not have MFA enabled?
3rd Party Vendor Compliance	Is my MSP/ecommerce vendor/etc. keeping me secure?
Suspicious Activity	Which machines have initiated network connections directly with another machine on the same subnet? Which have scanned the subnet?
Vulnerability Management	Which browsers are not at their current versions?

Example “Bare Bones” Security Stack for Meeting Compliance

Category	Example Vendor Stack
Pen Testing	Cobalt/ThreatMate
External Attack Surface Mgt	Detectify/Cycognito/ThreatMate
Firewall	PANW/Fortinet
Vulnerability Mgmt	Rapid7/Tenable/ThreatMate
Compliance Agent	Hexnode/StrongDM/ThreatMate
Managed Endpoint Detection & Response (EDR/MDR)	Crowdstrike/SentinelOne
Multi-Factor Authentication	Microsoft Azure
Cloud Security	Aqua Security/ThreatMate
Compliance automation	Vanta/Drata
SIEM	Splunk/Chronicle

Prior Work in SOC Maturity Models



How Much is Enough Security?

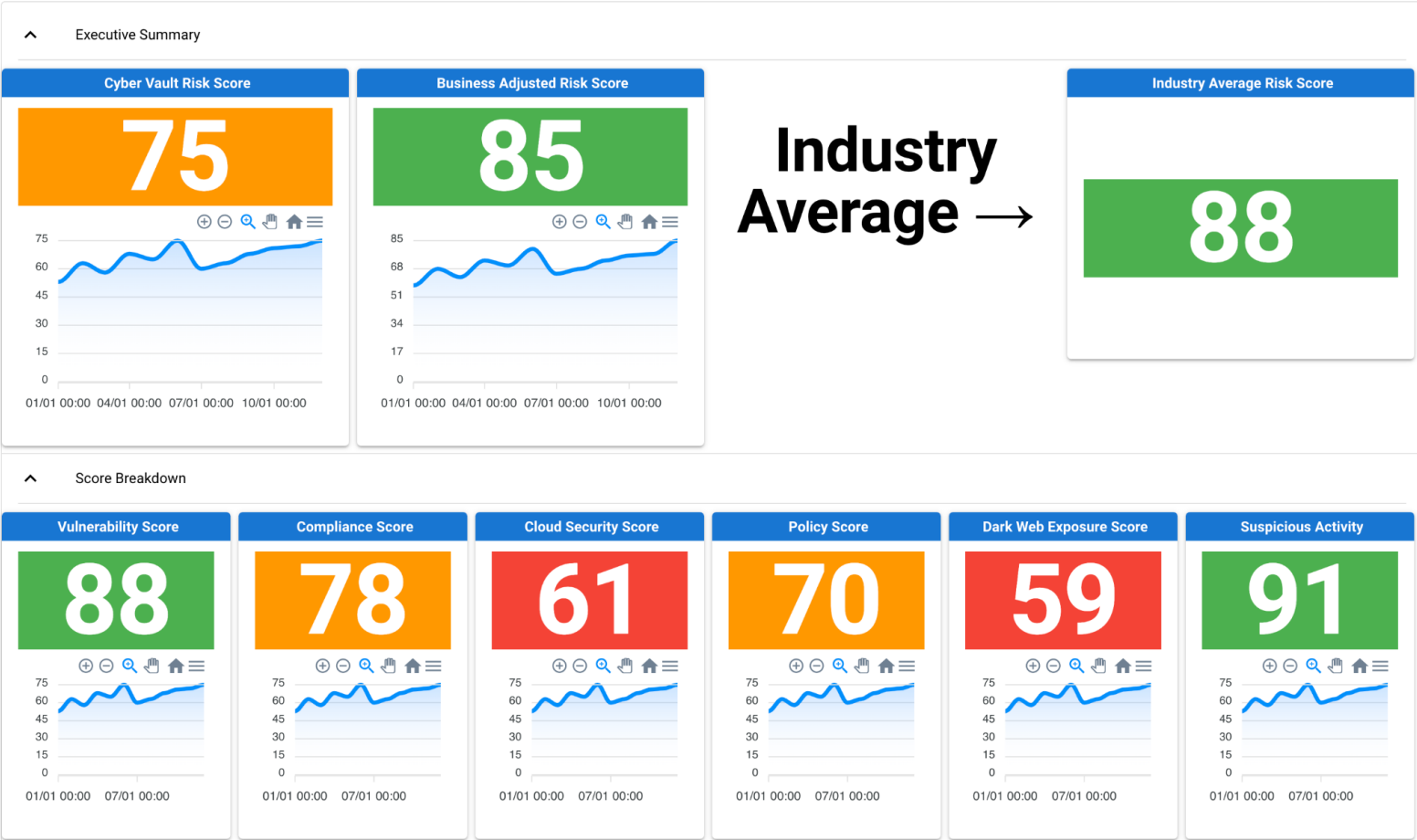
Most Security Professionals Struggle to Answer:

- How secure is my network?
- How much is enough spend in cybersecurity?
- Am I likely to suffer a Ransomware attack?
- What is my MTTD, MTTR, exposure time, Vuln Mgt Health?
- How do I compare to my peers & competitors?

In spite of standards, frameworks, and programs, quantifiable security is hard to come by.

At ThreatMate, we provide continuous assessment of security across your security exposures, then quantitatively measure your progress in improving security.

Risk Dashboard



Progress Dashboard


Security Score

- Summary Report
- Network
 - Discovery Tools
 - Summary View
 - Snapshot View
 - Snapshot Difference
 - Baseline
 - Discovery Sensor
 - Endpoints
 - Device Agents
 - Breach Monitor
 - Detect Breaches
 - Data Protection
 - Encryption Tools
 - Vulnerabilities
 - Discover & Explore

Report Settings

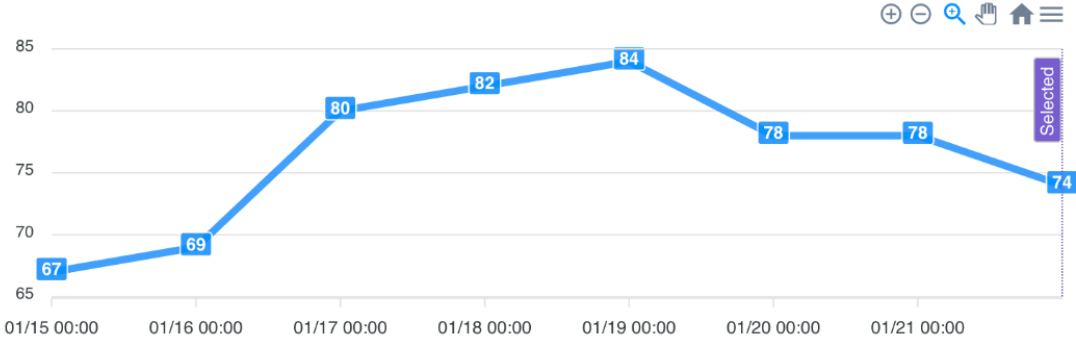
Scan Group: All | Timeframe: Past Week | Apply Baseline | Disable Vulnerability Heuristics

Security Score 1/21/2023



Security Score: 74

Security Score History 1/21/2023



Date	Score
01/15 00:00	67
01/16 00:00	69
01/17 00:00	80
01/18 00:00	82
01/19 00:00	84
01/20 00:00	78
01/21 00:00	78
01/21 00:00 (Selected)	74

Advanced Configuration

Daily Risk Statistics

[Export to csv](#)

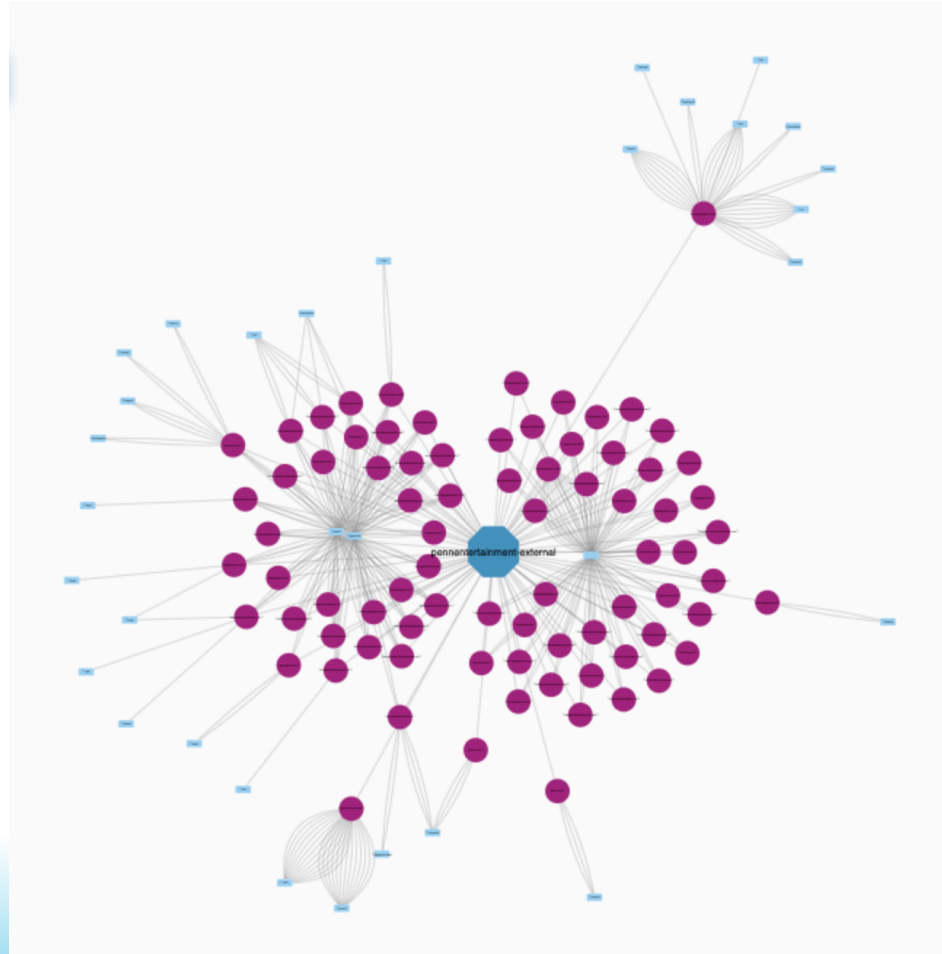
Date	Total Ports	CVE Count	CVSS Sum	NMAP Risk	CVE Risk	Total Risk	Max Risk	Average Risk
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Identified Issues

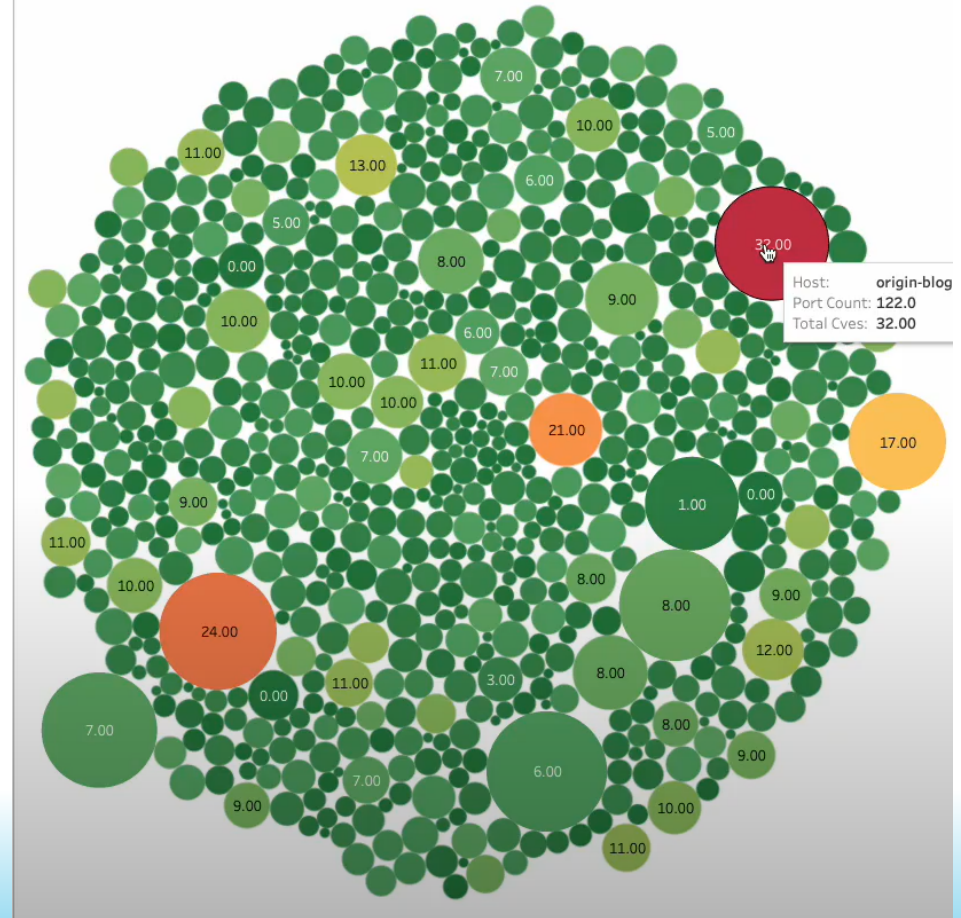
Vulnerability Summary						Search	Export to csv
CVE ID	Severity	Base Score ↓	Vendor	Version	Number of Hosts	Show Hosts	
Insecure HTTP	HIGH	7			190	Show Hosts	
Weak TLS Cipher	HIGH	7			290	Show Hosts	
TLS Certificate Problem	HIGH	7			36	Show Hosts	
Insecure FTP	HIGH	7			10	Show Hosts	
Legacy NetBIOS	HIGH	7			1	Show Hosts	
Insecure SMTP	HIGH	7			12	Show Hosts	
Insecure LDAP	HIGH	7			1	Show Hosts	

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Visualizing Large-Scale Data Sets to Identify Weaknesses

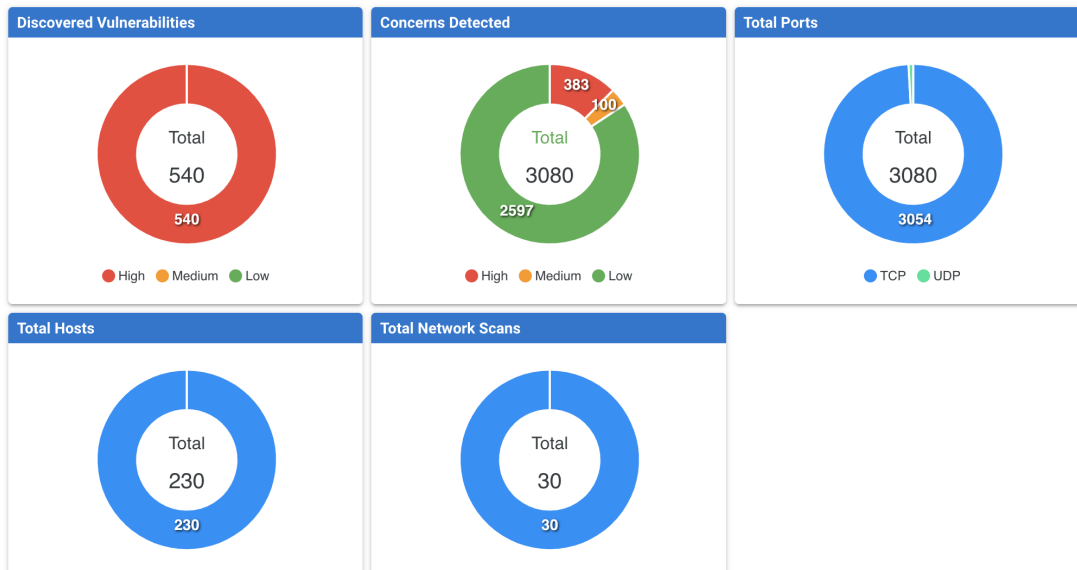


Vulnerabilities and Open Ports for Hosts





From Ratings to Resiliency



- ThreatMate rates each risk area with weighted risks and identifies the risk contribution from each identified issue
- Ratings gamify security work & rewards improved resiliency while capturing measures of performance (eg exposure time, MTTD, MTTR)
- Integrations with Jira and SNOW (ITSM) permit SecOps teams to create user stories, tickets, resolve issues & increase resiliency

Let's Collectively Figure Out the Best Measures of Risk

Quantitative cybersecurity is the best way to understand if your SOC program is working

Allows you to focus fixed resources in areas that need it and measure performance

Holds everyone accountable

Industry is already moving in this direction

Let's get in front of it!



Discussion



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Don't forget to fill out your

SESSION SURVEY